



## MISSION

To provide superior architectural & network design services for state, federal and private sector institutions; by using state-of-the-art tools from various manufacturers coupled with the right mix of talent. We have positioned ourselves to create a “Data Network Architecture (DNA)” paradigm.

## CORE COMPETENCIES

Systems Architectural & Design Services that include Cloud, Virtualization Network, Voice, Storage and Security disciplines!

**Cloud/Virtualization Services** – areas include but are not limited to:

- Automate using VMware, Citrix, Proxmox, Linux Virtualization tools
- Implement Openstack and Cloud Stack solutions
- Design Security systems by using proven methods from NIST
- Orchestrate automated procedures that reduce complexity
- Automate Private, Public and Hybrid Cloud Solutions
- Implement Citrix, VMware VDI (Virtual Desktop) solutions

**Network Services** – areas include but are not limited to:

- PaloAlto, Cisco and Enterasys firewalls running OSPFv3/IPv6/MPLS
- Implement IDS/IPS design strategies to detect network anomalies
- Provide 40G/10G connections to the server/desktop
- Constant Network Performance Review & Monitoring
- IPv6 protocol integration into various solutions
- Follow NIST frameworks in areas of networking, security & cloud
- Implement Openflow v1.3 technologies using opensource tools

**Environmentally Sound** – “Green initiatives” are not limited to:

- Suggest Green Energy solutions - Solar and/or Bloom-Energy Cells
- Adopt IEEE Guidelines & Parameters for power implementation
- Use Green design principles for improved energy efficiency

**Utilized Storage Technology** – this list is not limited to the following:

- EMC Storage Arrays and Management
- HP EVA Storage Systems (3par and EVA)
- Synology SSD Storage Arrays
- Violin & Kaminario Flash Storage Arrays
- Provide Opensource Storage Solutions

## DIFFERENTIATORS

**Experience** – ITOTS Networks, Inc. has collectively over 40+ years of industry exp.

**Low Overhead** – Allows for competitive pricing with Service Level Agreements

**Quick Turnaround** – Autonomic processes reduce response times (under 2hrs)

**Personal Attention** – “Client Centric” approach used to address complex issues

**High Quality Control** – We have built an excellent reputation with our clients

**Technologically Advanced** – We invest in cutting edge technology solutions

## SNAPSHOT

### ITOTS Networks, LLC

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## NAICS

541519 – Disaster Recovery Services

541513 - Client Facilities Support

541512 – LAN Systems Integration

518210 – Computer Data Storage

517919 – VoIP Service Providers

238210 – Telecommunications/Wiring

## SOCIO-ECONOMICS

• Service Disabled Veteran Owned

• Minority Business Enterprise

• Small Disadvantaged Business

### Other Certifications

MBE (Minority Business Enterprise) –

State of Maryland Certification

SBE (Small Business Enterprise)

DBE (Disadvantaged Business

Enterprise)

SDVOSB (Service Disabled Veteran

Owned Small Business)

VOSB (Veteran Owned Small Business)

Certified Top-Secret Cleared

Facility for the State of Maryland

## PLACE OF PERFORMANCE

Anywhere in the United States